



Woodhull

Copiers Printers Software Solutions

Capability Statement

Office Equipment Solutions • Document Management • Managed Print Services

Company Summary

As a Female Owned Small Business with WBENC certification Woodhull, LLC has been owned by Susie Woodhull since 2000. As a Sole Line Ricoh Dealer, Woodhull's expertise in digital office equipment and document solutions gives us the ability to Partner with our Customers to blend office equipment technologies and solutions to solve all office automation needs for commercial, government and non-for-profit organizations.

Core Competencies

Ricoh Portfolio

Multifunction Copiers, Printers & Scanners
Production Print Solutions
Wide-Format Printers/Scanners

Customer Communications Management

Interactive White Boards
Projectors
Video Conferencing

Services

Consulting
Digital Imaging Outsourcing
Managed Print Services
Sustainability

Software

Collaboration
Cloud Workflow Solutions
Document Cost Control & Recovery
Document Management
Facsimile Software
Mobile Printing & Solutions
Printer Security
Management Device & Content
Security & Compliance Solutions

Differentiators

- ❖ Our People
- ❖ Performance-Based Processes Integrated
- ❖ Solutions Teams Client Relationship
- ❖ Management
- ❖ Strategic Mix of Technology and Business

Federal Certification

- WBENC
- NWBOC
- SBA

Contract Vehicles

Government

GSA	Schedule GS-03F-0085U
State of Ohio	Contract # 800872
US Communities	4400003732

GPO Memberships

Ministry Resources	Special Pricing
US Communities	4400003732
ABA	Special Pricing
Real Estate	Re/Max, Keller Williams & The Realty Alliance
Core Trust	CPG-4098 & CPG-7088 (MPS)
Premier	PP-IT-221
Intalere	VQ27700
Vizient	CE2843
Health Trust	HPG-4074 & HPG-7086 (MPS)

General Information

Company Name:	Woodhull, LLC
Year Incorporated:	8/2/2000
State of Incorporation:	Ohio
Corporation Type:	Subchapter S
Owner / CEO:	Susie S. Woodhull
Website:	www.woodhullusa.com
Primary NAICS Code:	423420, 424120, 532420
SIC Code:	5044
DUNS:	847423907
CAGE Code:	5B6C5
BBB Rating	A+
Socio-Economic Status:	WBENC NWBOC

Awards and Recognition

- Ricoh Service Excellence Award (2013 – 2023)
- Pro-Vision Pro Dealer Partner (2024 - 2025)
- ENX Elite Dealer (2001 – 2024)
- BBB Eclipse Integrity Award Winner
- Cincinnati Business Courier Largest Women-Owned Companies (2013 – 2024)



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Major Clients

Commercial	Government
❖ Clopay	❖ City of Kettering
❖ NIFCO America Corp	
❖ Teradata	❖ Hamilton County
❖ Meyer Tool	❖ City of Hamilton
❖ iHeart Radio	❖ Greene County
❖ Farmers Merchant Bank	❖ City of Middletown
❖ Korrekt Plumbing	❖ City of Fairborn
❖ Tom Smith Industries	❖ Union County Health
❖ Talon Title	❖ Wright Patterson Air Force Base
❖ Crawford Hoying	
❖ Heapy Engineering	❖ Grove City, Ohio
❖ Yaskawa America, Inc.	❖ City of Columbus

Education	Medical
❖ Kettering City Schools	❖ Dayton Children's Hospital
❖ Troy City Schools	❖ Cincinnati Children's Hospital & Medical Center
❖ Miamisburg City Schools	
❖ Johnson Monroe Schools	❖ Cincinnati Eye Institute
❖ Piqua City Schools	❖ Dayton Physicians
❖ Fairborn City Schools	❖ Wright State Physicians
❖ Middletown Schools	
❖ Montgomery County ESC	❖ Wilson Memorial Health
❖ Miami County ESC	
❖ Wyoming City Schools	❖ Premier Health

Service & Selling Territory

- Dayton
- Columbus
- Cincinnati
- Woodhull operates in 32 counties across Central & Southern Ohio Including 2 Counties in Indiana and 2 Counties in Northern Kentucky

Partners / Authorized Reseller



North American Industry Classification System (NAICS)

532420 – Office Machinery Equipment Rental & Leasing
 424120 – Stationery and Office Supplies Merchant
 518210 – Data Processing, Hosting & Related Services
 423420 – Office Equipment merchant Wholesalers
 493190 – Document Storage and Warehousing

Contact Information

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Cincinnati – 513.860.0705

Columbus – 614.376.0263