



Woodhull

Copiers Printers Software Solutions

Capability Statement

Office Equipment Solutions • Document Management • Managed Print Services

Company Summary

As a Female Owned Small Business with WBENC certification Woodhull, LLC has been owned by Susie Woodhull since 2000. As a Sole Line Ricoh Dealer, Woodhull's expertise in digital office equipment and document solutions gives us the ability to Partner with our Customers to blend office equipment technologies and solutions to solve all office automation needs for commercial, government and non-for-profit organizations.

Core Competencies

Ricoh Portfolio

Multifunction Copiers, Printers & Scanners
Production Print Solutions
Wide-Format Printers/Scanners

Customer Communications Management

Interactive White Boards
Projectors
Video Conferencing

Services

Consulting
Digital Imaging Outsourcing
Managed Print Services
Sustainability

Software

Collaboration
Cloud Workflow Solutions
Document Cost Control & Recovery
Document Management
Facsimile Software
Mobile Printing & Solutions
Printer Security
Management Device & Content
Security & Compliance Solutions

Differentiators

- ❖ Our People
- ❖ Performance-Based Processes Integrated
- ❖ Solutions Teams Client Relationship
- ❖ Management
- ❖ Strategic Mix of Technology and Business

Federal Certification

- WBENC
- NWBOC
- WOSB

Contract Vehicles

Government

GSA	Schedule GS-03F-0085U
State of Ohio	Contract # 800872
Omnia Partners	Special Pricing

GPO Memberships

Ministry Resources	Special Pricing
CoreTrust	Special Pricing
Omnia Partners	Special Pricing
ABA	Special Pricing
Real Estate	Re/Max
NRECA	Special Pricing
Premier	PP-IT-221
Vizient	CE2843
Health Trust	HPG-4074 & HPG-7086 (MPS)

General Information

Company Name:	Woodhull, LLC
Year Incorporated:	8/2/2000
State of Incorporation:	Ohio
Corporation Type:	Subchapter S
Owner / CEO:	Susie S. Woodhull
Website:	www.woodhullusa.com
Primary NAICS Code:	423420, 424120, 532420
SIC Code:	5044
DUNS:	847423907
CAGE Code:	5B6C5
BBB Rating	A+
Socio-Economic Status:	WBENC NWBOC WOSB

Awards and Recognition

- Ricoh Service Excellence Award (2013 – 2023)
- ENX Elite Dealer (2001 – 2023)
- BBB Eclipse Integrity Award Winner
- Cincinnati Business Courier Largest Women-Owned Companies (2013 – 2023)



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Major Clients

Commercial	Government
❖ LCNB ❖ NIFCO America Corp	❖ City of Kettering
❖ Teradata ❖ Meyer Tool	❖ Hamilton County ❖ City of Hamilton
❖ IHeart Radio	❖ Greene County
❖ Farmers Merchant Bank	❖ City of Middletown
❖ Korrekt Plumbing ❖ Tom Smith Industries	❖ City of Fairborn ❖ Union County Health
❖ Talon Title ❖ Crawford Hoying	❖ Wright Patterson Air Force Base
❖ Heapy Engineering ❖ Yaskawa America, Inc.	❖ Grove City, Ohio ❖ City of Columbus

Education	Medical
❖ Kettering City Schools	❖ Dayton Children's Hospital
❖ Troy City Schools ❖ Miamisburg City Schools	❖ Cincinnati Children's Hospital & Medical Center
❖ Monroe Local Schools	❖ Cincinnati Eye Institute
❖ Piqua City Schools	❖ Dayton Physicians
❖ Fairborn City Schools ❖ Middletown Schools	❖ Wright State Physicians
❖ Montgomery County ESC ❖ Miami County ESC	❖ Wilson Memorial Health
❖ Wyoming City Schools ❖ Johnstown Monroe Schools	❖ Premier Health Partners

Service & Selling Territory

- Dayton
- Columbus
- Cincinnati
- Woodhull operates in 31 counties across Central & Southern Ohio Including 2 Counties in Indiana and 3 Counties in Northern Kentucky

Partners / Authorized Reseller

RICOH

PaperCut

efi | **fiery**

Charitable RECYCLING

eGoldFax

DocuWare

North American Industry Classification System (NAICS)

- 532420 – Office Machinery Equipment Rental & Leasing
- 424120 – Stationery and Office Supplies Merchant
- 518210 – Data Processing, Hosting & Related Services
- 423420 – Office Equipment merchant Wholesalers
- 493190 – Document Storage and Warehousing

Contact Information

Robert Woodhull, Sales Supervisor

Voice: (513) 453-2786
 Fax: (937) 294-5632
 Email: rwoodhull@woodhullusa.com
 General: info@woodhullusa.com

Address: 9032 Union Center Blvd., Ste 102
 West Chester, OH 45069